

December 1, 2020

To our Valued Harger Customers

We appreciate your business, support and understanding as we have worked through a challenging year together.

This year certainly has been filled with uncertainty and change. Throughout 2020 we have implemented measures to ensure continuity of service to our customers and to protect the health and safety of our dedicated team members. We have also faced unexpected cost pressures throughout our operations. While working to minimize the impact of these through improved efficiencies we have not been able to offset the inflationary pressures in the labor, raw material, and freight markets.

As a result, we are forced to announce a price adjustment effective January 1st, 2021. The adjustment will be an average of 4% across all our product lines.

A new list price sheet can be downloaded from our website by clicking [here](#). Pricing will also be updated with Trade Services and IDW. If you need a net price sheet, please contact your Harger Regional Sales Manager or email sales@Harger.com.

Pricing on blanket quotations and special pricing agreements will be reviewed upon their renewal term.

Harger looks forward to supplying our partners with the highest quality products, world class customer service, and industry leading lead times. Please feel free to contact us if you need any additional support during this transition.

Sincerely,



Andy McElroy
Marketing Manager