

# GAYLOR®

April 18, 2012

Mr. Mark Harger  
Harger Lightning & Grounding  
301 Ziegler Drive  
Grayslake, IL 60030

Re: Lighting Protection Installation Training

Mr. Harger,

Thank you so much for giving me the opportunity to attend your Lighting Protection Installation Training course. I found it to be well worth the time spent.

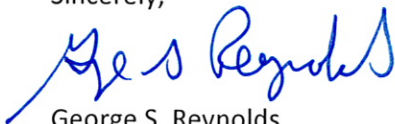
From the complete learning experience, the training materials, the presentation you made reviewing procedures, installations and regulations, everything was top shelf. You helped me to understand how to install and what goes into installing a lightning protection and grounding system. The fact that a UL representative was sitting in on the course gave an additional element of professionalism.

I thoroughly enjoyed the factory walk thru. This allowed us to see that Harger products are manufactured with knowledge, pride and quality. I enjoyed seeing you interact with your employees which made me realize that this organization is quality from the top to the bottom. Everyone was busy and everyone showed a sense of purpose.

I would highly recommend this course to anyone interested in learning and expanding their knowledge of the lightning protection and grounding facets of the construction industry.

Superb job!

Sincerely,



George S. Reynolds  
Vice President

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