



# Commonwealth Electric Company

of the midwest

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Mr. Mark S. Harger  
% Harger Grounding-Exothermic-Lightning Protection  
301 Ziegler Drive  
Grayslake, IL 60030

RE: Lightning Protection Training

Mr. Harger,

I would like to personally thank you for the Lightning Protection Training that I and three of my electricians went through this past week at your facility. They say first impressions last and this is true with your facility and staff. It is very impressive when the president of the company is the instructor of the training. This tells me that he knows the product, the theory and the installation of lightning protection and is proud of his products and service.

We are in the process here at Commonwealth Electric Company (CECM) of diversifying and part of that process is to become installers of lightning protection. We are very conservative in our approaches but after the training we received, viewing the products, meeting the staff and seeing the production facility, I am happy and excited to say we now feel very comfortable with the process and we are going through with this endeavor. Harger we feel, will provide the best product and support to CECM for lightning protection installation and service.

Thanks again for the first class training and I hope to talk to you and your staff in the near future!

Respectfully submitted,

Bob Philipps  
Manager Design Build-LEED  
Commonwealth Electric Company

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